## **Local Market Update – March 2018**This is a research tool provided by the Greater Las Vegas Association of REALTORS®.

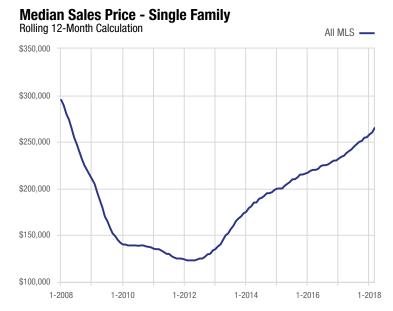


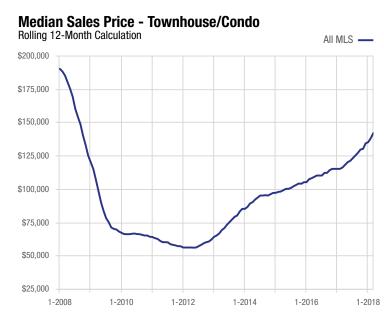
## **Greater Las Vegas Area**

| Single Family                   |           | March     |          |             | Year to Date |          |  |
|---------------------------------|-----------|-----------|----------|-------------|--------------|----------|--|
| Key Metrics                     | 2017      | 2018      | % Change | Thru 3-2017 | Thru 3-2018  | % Change |  |
| New Listings                    | 4,213     | 3,719     | - 11.7%  | 11,008      | 10,010       | - 9.1%   |  |
| Pending Sales                   | 3,479     | 3,481     | + 0.1%   | 8,701       | 8,881        | + 2.1%   |  |
| Closed Sales                    | 3,149     | 3,083     | - 2.1%   | 7,467       | 7,391        | - 1.0%   |  |
| Days on Market Until Sale       | 45        | 35        | - 22.2%  | 49          | 38           | - 22.4%  |  |
| Median Sales Price*             | \$243,000 | \$280,000 | + 15.2%  | \$240,000   | \$275,000    | + 14.6%  |  |
| Average Sales Price*            | \$285,273 | \$332,482 | + 16.5%  | \$279,689   | \$326,941    | + 16.9%  |  |
| Percent of List Price Received* | 98.5%     | 99.0%     | + 0.5%   | 98.3%       | 98.9%        | + 0.6%   |  |
| Inventory of Homes for Sale     | 7,759     | 4,273     | - 44.9%  |             |              | _        |  |
| Months Supply of Inventory      | 2.8       | 1.5       | - 46.4%  |             |              |          |  |

| Townhouse/Condo                 |           | March     |          |             | Year to Date |          |  |
|---------------------------------|-----------|-----------|----------|-------------|--------------|----------|--|
| Key Metrics                     | 2017      | 2018      | % Change | Thru 3-2017 | Thru 3-2018  | % Change |  |
| New Listings                    | 813       | 892       | + 9.7%   | 2,241       | 2,439        | + 8.8%   |  |
| Pending Sales                   | 730       | 840       | + 15.1%  | 1,963       | 2,156        | + 9.8%   |  |
| Closed Sales                    | 695       | 708       | + 1.9%   | 1,774       | 1,813        | + 2.2%   |  |
| Days on Market Until Sale       | 36        | 24        | - 33.3%  | 43          | 29           | - 32.6%  |  |
| Median Sales Price*             | \$124,000 | \$162,000 | + 30.6%  | \$119,950   | \$155,000    | + 29.2%  |  |
| Average Sales Price*            | \$134,271 | \$172,646 | + 28.6%  | \$131,757   | \$164,994    | + 25.2%  |  |
| Percent of List Price Received* | 98.3%     | 99.1%     | + 0.8%   | 98.0%       | 98.9%        | + 0.9%   |  |
| Inventory of Homes for Sale     | 1,219     | 850       | - 30.3%  |             | _            |          |  |
| Months Supply of Inventory      | 2.0       | 1.3       | - 35.0%  |             |              |          |  |

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.