

# March 2018

All Home Types  
Single Family  
Townhouse  
Condo/Coop

## Local Market Insight

### Greater Las Vegas AOR



Presented by  
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## March 2018

### Greater Las Vegas AOR

**New Listings** **4,944**

▲ **18.7%**  
 from Feb 2018: **4,165**
▼ **-7.6%**  
 from Mar 2017: **5,350**

YTD	2018	2017	+/-
	<b>13,252</b>	<b>14,204</b>	-6.7%

5-year Mar average: **5,139**

**Closed Sales** **4,056**

▲ **42.6%**  
 from Feb 2018: **2,845**
▼ **-0.7%**  
 from Mar 2017: **4,086**

YTD	2018	2017	+/-
	<b>9,851</b>	<b>9,853</b>	-0.0%

5-year Mar average: **3,650**

**New Pendings** **4,709**

▲ **14.5%**  
 from Feb 2018: **4,111**
▲ **5.7%**  
 from Mar 2017: **4,455**

YTD	2018	2017	+/-
	<b>12,879</b>	<b>11,309</b>	13.9%

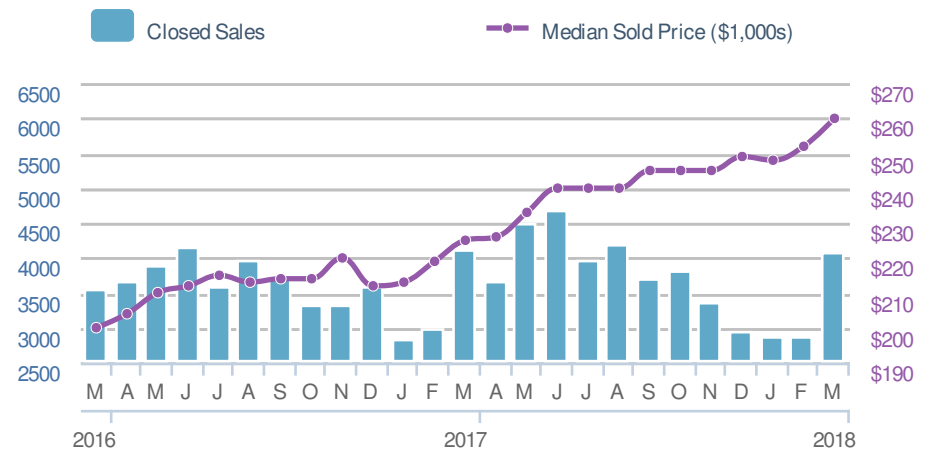
5-year Mar average: **4,081**

**Median Sold Price** **\$260,000**

▲ **3.0%**  
 from Feb 2018: **\$252,500**
▲ **15.6%**  
 from Mar 2017: **\$225,000**

YTD	2018	2017	+/-
	<b>\$254,000</b>	<b>\$220,000</b>	15.5%

5-year Mar average: **\$210,551**

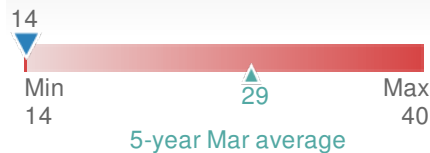


**Active Listings** **5,252**



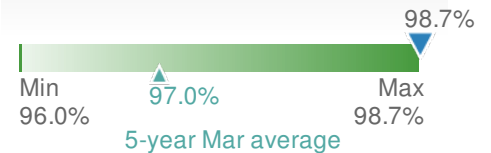
Feb 2018	Mar 2017
<b>5,189</b>	<b>9,813</b>

**Median Days to Contract** **14**



Feb 2018	Mar 2017	YTD
<b>19</b>	<b>21</b>	<b>18</b>

**Avg Sold to OLP Ratio** **98.7%**



Feb 2018	Mar 2017	YTD
<b>98.4%</b>	<b>97.2%</b>	<b>98.4%</b>

## March 2018

### Greater Las Vegas AOR - Single Family

**New Listings** **3,865**

▲ **18.9%** ▼ **-12.0%**  
 from Feb 2018: **3,250** from Mar 2017: **4,390**

YTD	2018	2017	+/-
	<b>10,320</b>	<b>11,479</b>	-10.1%

5-year Mar average: **4,121**

**Closed Sales** **3,228**

▲ **47.4%** ▼ **-1.6%**  
 from Feb 2018: **2,190** from Mar 2017: **3,282**

YTD	2018	2017	+/-
	<b>7,749</b>	<b>7,827</b>	-1.0%

5-year Mar average: **2,939**

**New Pendings** **3,710**

▲ **15.0%** ▲ **2.6%**  
 from Feb 2018: **3,227** from Mar 2017: **3,617**

YTD	2018	2017	+/-
	<b>10,065</b>	<b>9,065</b>	11.0%

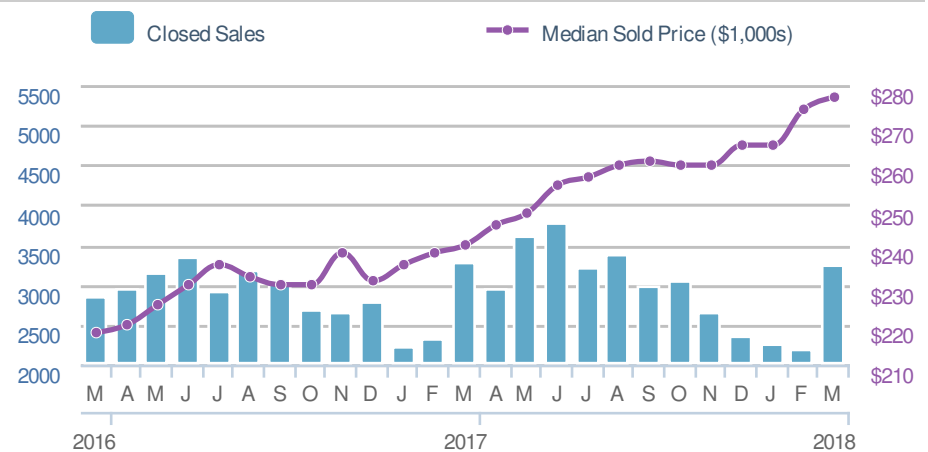
5-year Mar average: **3,304**

**Median Sold Price** **\$277,750**

▲ **1.3%** ▲ **15.7%**  
 from Feb 2018: **\$274,250** from Mar 2017: **\$240,000**

YTD	2018	2017	+/-
	<b>\$271,500</b>	<b>\$238,000</b>	14.1%

5-year Mar average: **\$226,480**



**Active Listings** **4,104**



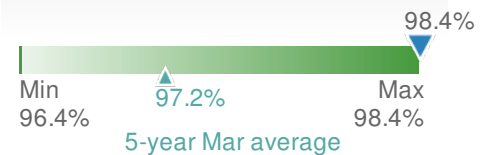
Feb 2018	Mar 2017
<b>4,076</b>	<b>8,045</b>

**Median Days to Contract** **14**



Feb 2018	Mar 2017	YTD
<b>20</b>	<b>22</b>	<b>19</b>

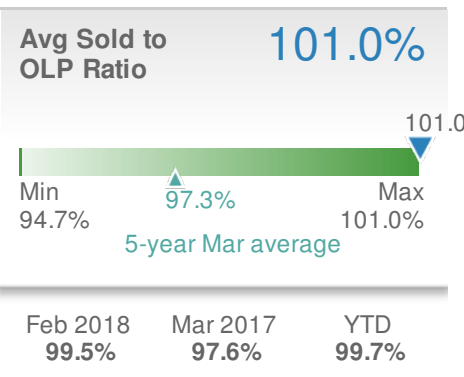
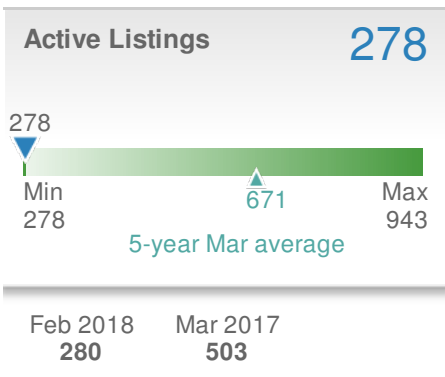
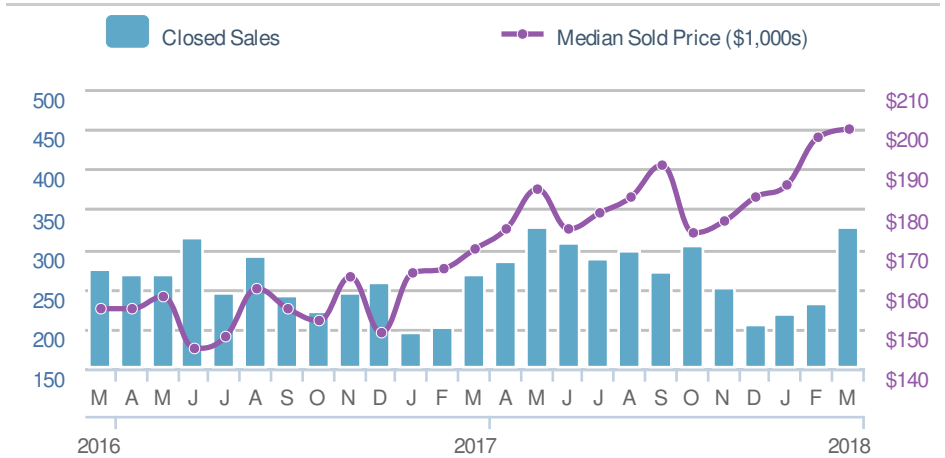
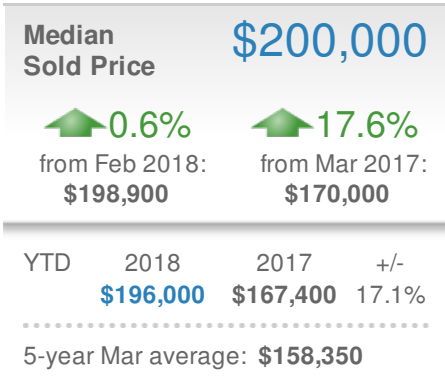
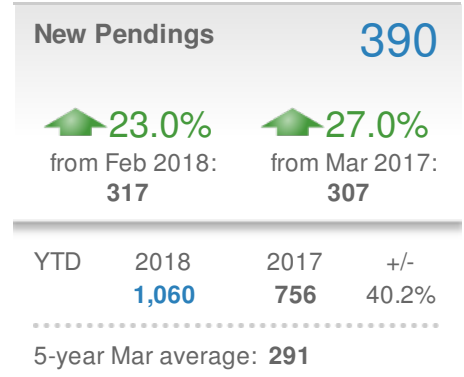
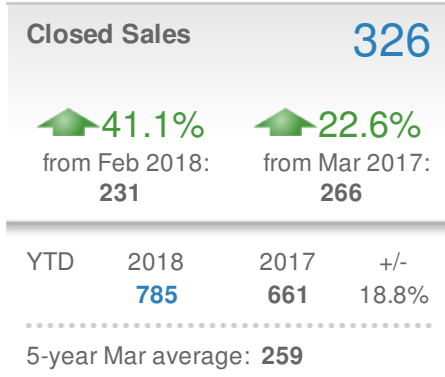
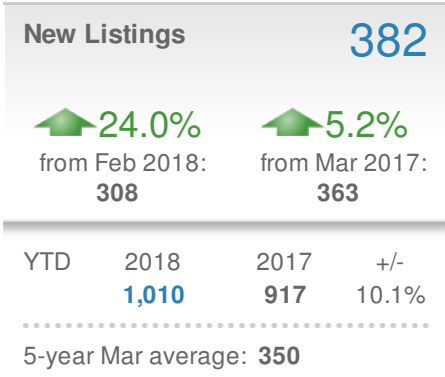
**Avg Sold to OLP Ratio** **98.4%**



Feb 2018	Mar 2017	YTD
<b>98.4%</b>	<b>97.2%</b>	<b>98.3%</b>

## March 2018

### Greater Las Vegas AOR - Townhouse



## March 2018

### Greater Las Vegas AOR - Condo/Coop

#### New Listings

**697**

↑ 14.8%

from Feb 2018:  
**607**

↑ 16.8%

from Mar 2017:  
**597**

YTD	2018	2017	+/-
	<b>1,922</b>	<b>1,807</b>	6.4%

5-year Mar average: **668**

#### Closed Sales

**502**

↑ 18.4%

from Feb 2018:  
**424**

↓ -6.7%

from Mar 2017:  
**538**

YTD	2018	2017	+/-
	<b>1,317</b>	<b>1,363</b>	-3.4%

5-year Mar average: **452**

#### New Pendings

**609**

↑ 7.4%

from Feb 2018:  
**567**

↑ 14.7%

from Mar 2017:  
**531**

YTD	2018	2017	+/-
	<b>1,754</b>	<b>1,487</b>	18.0%

5-year Mar average: **485**

#### Median Sold Price

**\$149,000**

↑ 4.5%

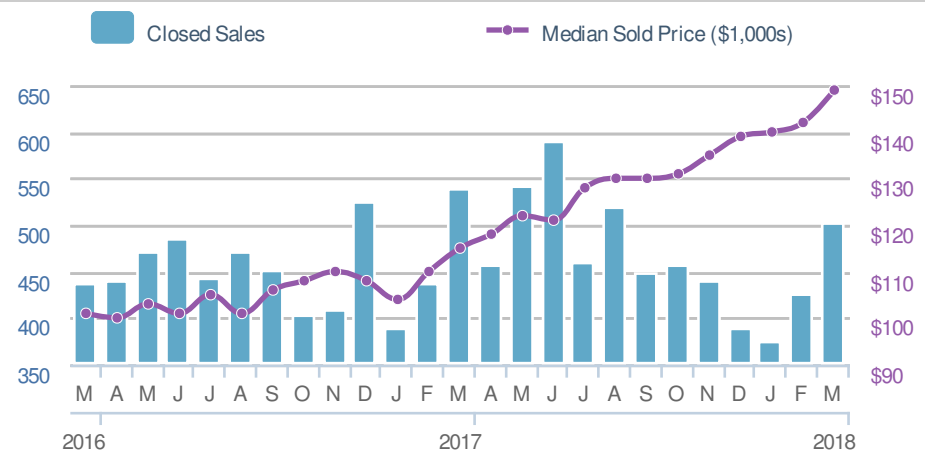
from Feb 2018:  
**\$142,550**

↑ 29.6%

from Mar 2017:  
**\$115,000**

YTD	2018	2017	+/-
	<b>\$145,000</b>	<b>\$110,000</b>	31.8%

5-year Mar average: **\$110,310**



#### Active Listings

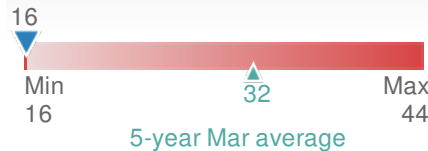
**870**



Feb 2018	Mar 2017
<b>833</b>	<b>1,265</b>

#### Median Days to Contract

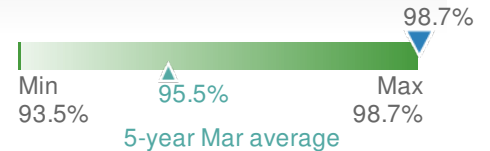
**16**



Feb 2018	Mar 2017	YTD
<b>15</b>	<b>20</b>	<b>18</b>

#### Avg Sold to OLP Ratio

**98.7%**



Feb 2018	Mar 2017	YTD
<b>98.2%</b>	<b>96.9%</b>	<b>98.5%</b>